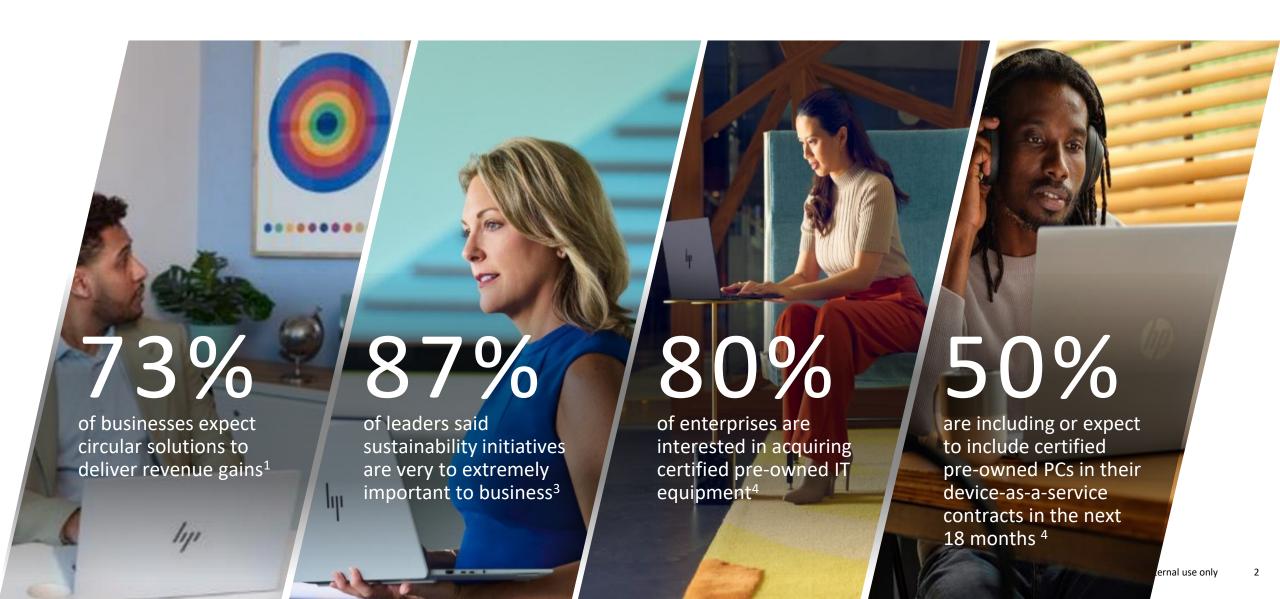
Integrating
Sustainability
Services in fleet
management

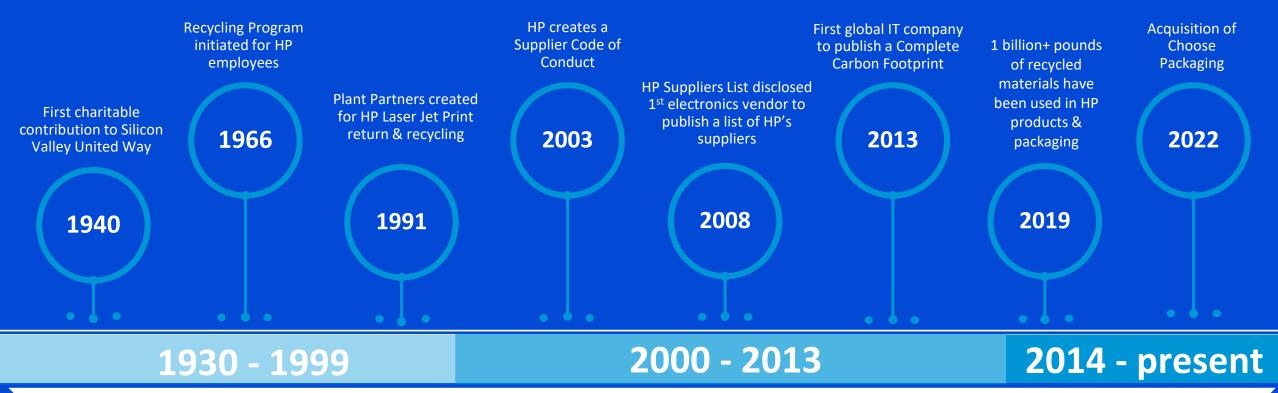
Together, we can make a difference in the fight for circularity.

12th November 2025



## Leading Sustainability Together: You Are Not Alone





#### **SUSTAINABILITY INDUSTRY RECOGNITION**



Sustainability Champion – Vendor" category for 2025 CRN Sustainability in Tech Awards



Vendor Landscape assessment



Named one of the 100 Most Sustainable Corporations in the World for 7th year in a row



2024 OEM Circular Innovation Award being recognized for supporting a circular economy and the ITAD industry



Recognized as a Champion in the 2025 Canalys Sustainable Ecosystems Leadership Matrix



HP recognized by TIME Magazine as the top company for sustainability in Electronics, Hardware and Equipment in 2024.



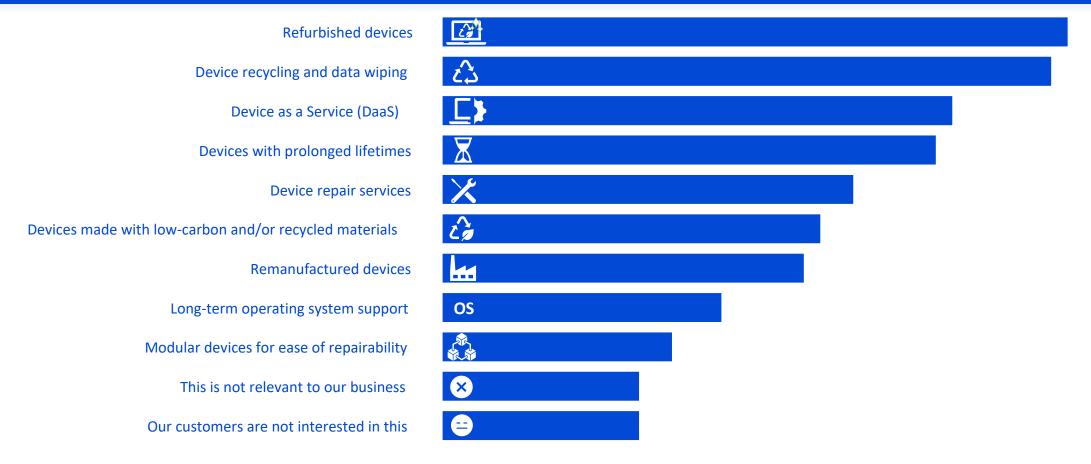
Circular economy award from RLA in February of 2025

## Customer interest in refurbished IT and secured ITAD





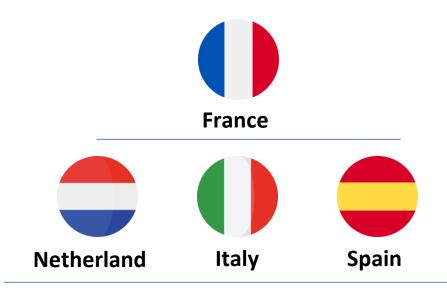
## When customers inquire about circular IT, which products or services do they show the most interest in?





# Sustainability in Public Europe Procurement

Moving toward re-used products in public procurement?



20% of IT Spend must be directed to reused equipment

Working on Integrating reuse criteria in Public Producrement



for Sustainable
Products Regulation. It
could include product
reuse criteria



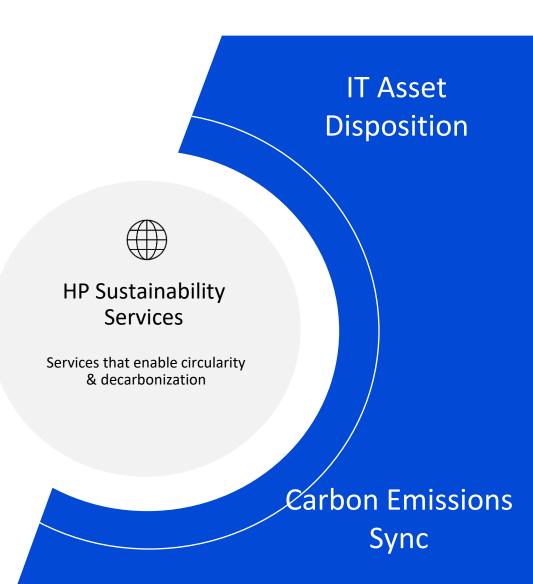
## **HP Renew Solutions**

The global technology partner you know and trust, committed to decarbonize IT.

#### Certified Refurbished PCs







## Working with the best refurbishers in the market.

- + 71 Global ITAD Partners
- + 9 Certified Refurbishing Partners WW\*

FLEXIT W Foxway > CONVERGE TECHNOLOGY SOLUTIONS







Refurbisher since 1991



<sup>\*</sup>As of November 1st 2025



## IT Asset Disposition (ITAD)

HP securely recovers your device and wipes all data, so technology and components can be reused or recycled. <sup>1</sup>





#### End-of-use Device Removal Made Easy

- All brands
- All IT equipment
- 71 countries in all continents
- Dedicated HP Team



#### **Embrace Device Circularity**

- 344Ku collected since 2023
- 89% Reuse rate
- Auditable deliverables: HP ITAD Sustainability benefit reports



#### Certification is not an option

HP erases all data and storage media according to NIST standards.<sup>2</sup>



## **Customer Success Stories**



"The Cleaning Days results beat our estimations. People care, but it's the process that gets in the way. Working with HP brings an easy way for everyone to participate."



"Cooperation and clear expectations are essential in this kind of project, working with HP and GEWA was completely uncomplicated and that is so important."

Tanya Langengger Project Portfolio Manager Renault Group

"The collection process and all subsequent stages were very well documented. HP collaborated with us and got involved, guiding us, resolving any challenges, and clarifying processes."

Maria Calderón Contract Manager

Corporate CTO

## From First Use, to Second Life: Advancing 64% Sustainability by Design

lower carbon footprint for EliteBook 840 G8 compared to first-life device<sup>1</sup>

Refurbished PCs have a lower carbon footprint compared to first-life devices.



Cost



Backed by HP's warranties & up to 3Y Care Pack depending on product type & Gen (2026)



**HP Refurbishing standards** 



**Lower Carbon Impact** 



Upgrade with latest software & services

### **Customer Case**

Industry: Bank

Employees: 35K (in countries in scope)

Sustainability goal: Net Zero by 2030



#### **CUSTOMER NEEDS**

- Support Sustainability Goal
- Comply with EU WEEE regulation & Cybersecurity standards
- Remove 10Ku of unused PCs in 3 months
- Generate 2M\$ savings in FY25



#### **HP Services**

- Deploy HP IT Asset Disposition & Custom HP Recycling service through local Vendor
- Replace 15% of the 10K units removed by Certified Refurbished products (35% Discount vs New) produced in the EU



#### **OUTCOMES**

#### **HP ITAD**



1.3M\$ given back to the client



Compliance to all waste regulations



All collected assets were refurbished or recycled

**11**K

Ton of Co2 equivalent as GHG Emissions savings ( 89% Reuse rate)

#### HP CRLP



**1.5Ku** of EB 840 G9 with 3 Y CP



186 Tons of CO2 avoided – 67% Less CO2 per unit VS New in country of use

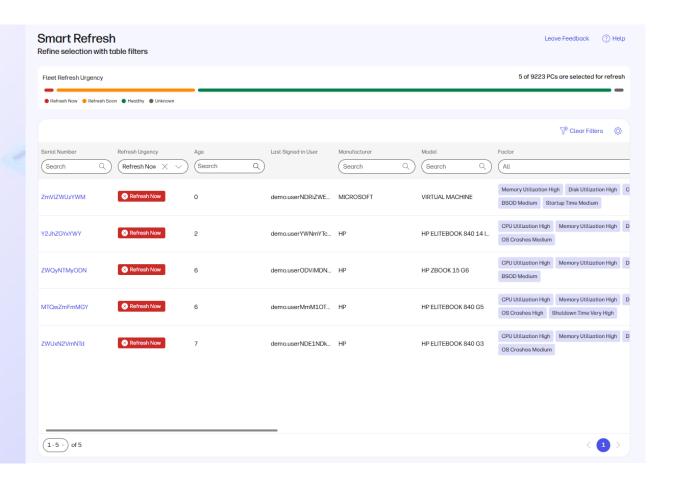
**700K\$** of Savings





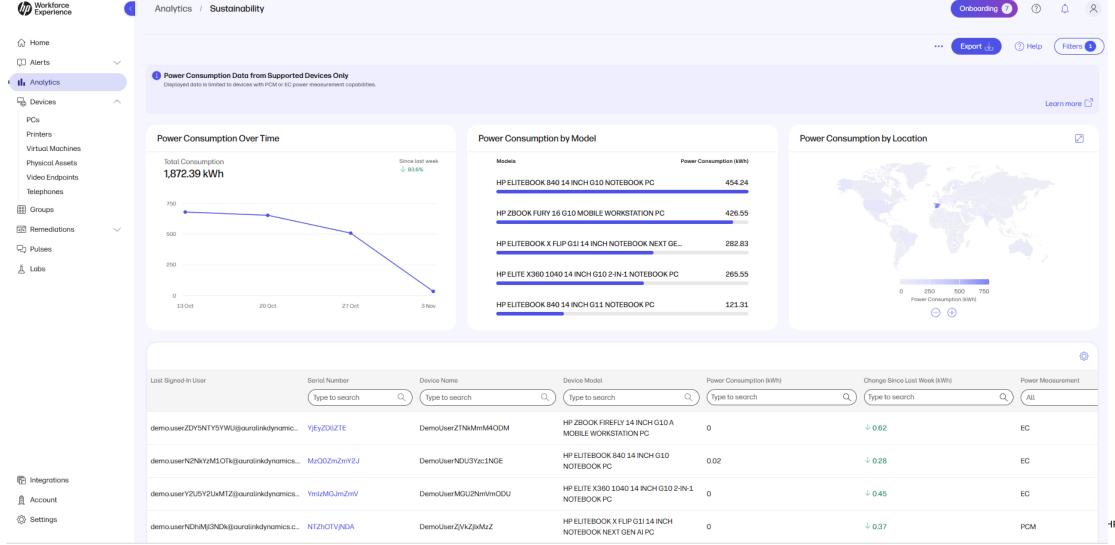
# Shift IT from infrastructure to impact

Prevent digital disruptions and cut costs across any OEM, OS, and app using Al trained on device manufacturer expertise and 48M endpoints.<sup>1</sup>





# DRIVE SUSTAINABILITY WITH INSIGHTS







## Did you know?





#### 346 millions

youths (1/3 of the world's youth) lack digital access<sup>1</sup>



#### And only 2 %

of PCs reaching end of 1st life cycle are donated

While...



#### 62M Tn. of e-waste

were generated in 2022<sup>2</sup>

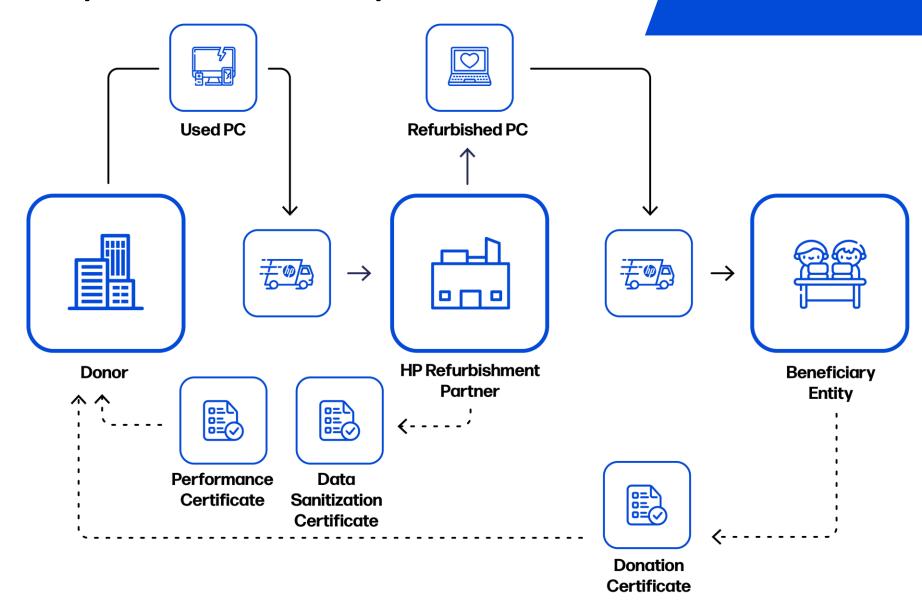


22.3%

of e-waste is properly recycled<sup>2</sup>



## **HP Hope Donation process**





# Becoming a donor is an easy decision

All, at no cost for you!

**Drive environmental impact:** Minimize e-waste and promote sustainable reuse.

**Strengthen social responsibility:** Enhance your company's reputation while helping to accelerate digital equity.

**Expand your brand presence:** Co-branding with HP Hope with tailored communication assets to showcase our collective impact.

**Boost employee engagement:** Increase satisfaction by championing corporate social responsibility.



# Help your customers make a difference!

Donate PCs through HP Hope and give HOPE to thousands of individuals around the world.

#### **Our Goal**

Empower disconnected individuals by enhancing their education and digital access.

#### **Our Commitment**

Provide essential resources and reduce environmental impact through eligible HP PC donations.

#### Our Aspiration

Benefit 370,000 individuals and achieve 2.6Tn CO2 emissions avoidance by year 2030.

