Circular IT group

We Make IT Circular!

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Jaarcongres CIRCULAIRE-IT

2024

Leendert van Houwelingen
Commercial Director Circular IT Group

About Me

"As a sustainable realist I am part of an innovative alliance revolutionizing the IT industry."

We specialize in Circular IT solutions, extending IT asset lifespan and so minimizing environmental and social impact in a cost-effective way."

We offer our comprehensive services and solutions to over 10,000 B2B customers globally and processing > 1.7M units annually and growing YoY.

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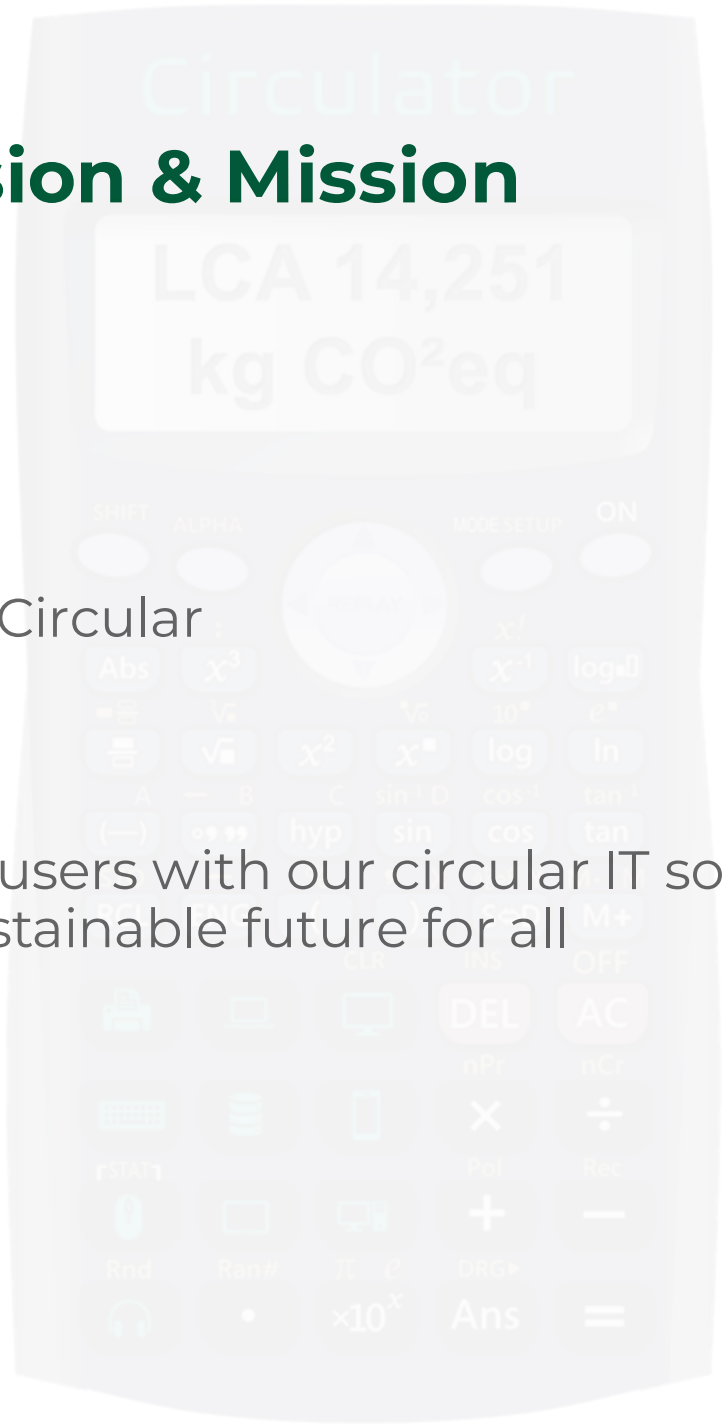
Our Vision & Mission

Vision

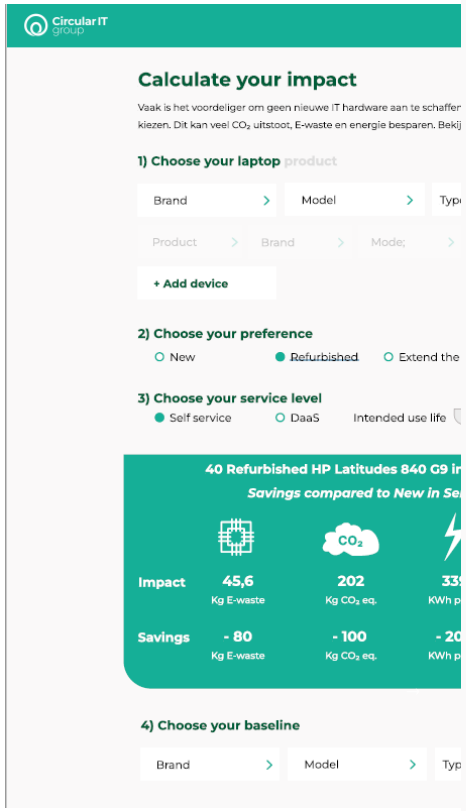
Making IT Circular

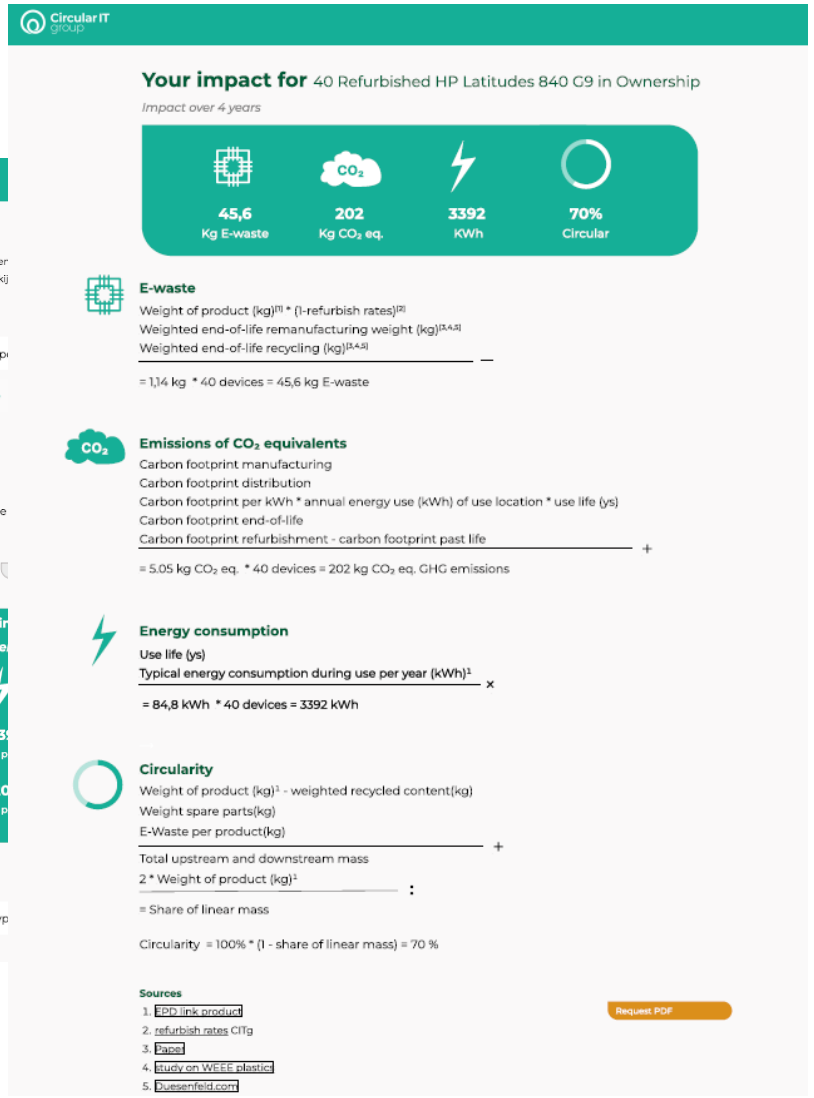
Mission

Empower users with our circular IT solutions driving a more sustainable future for all



Accelerate the Strategy by handshake





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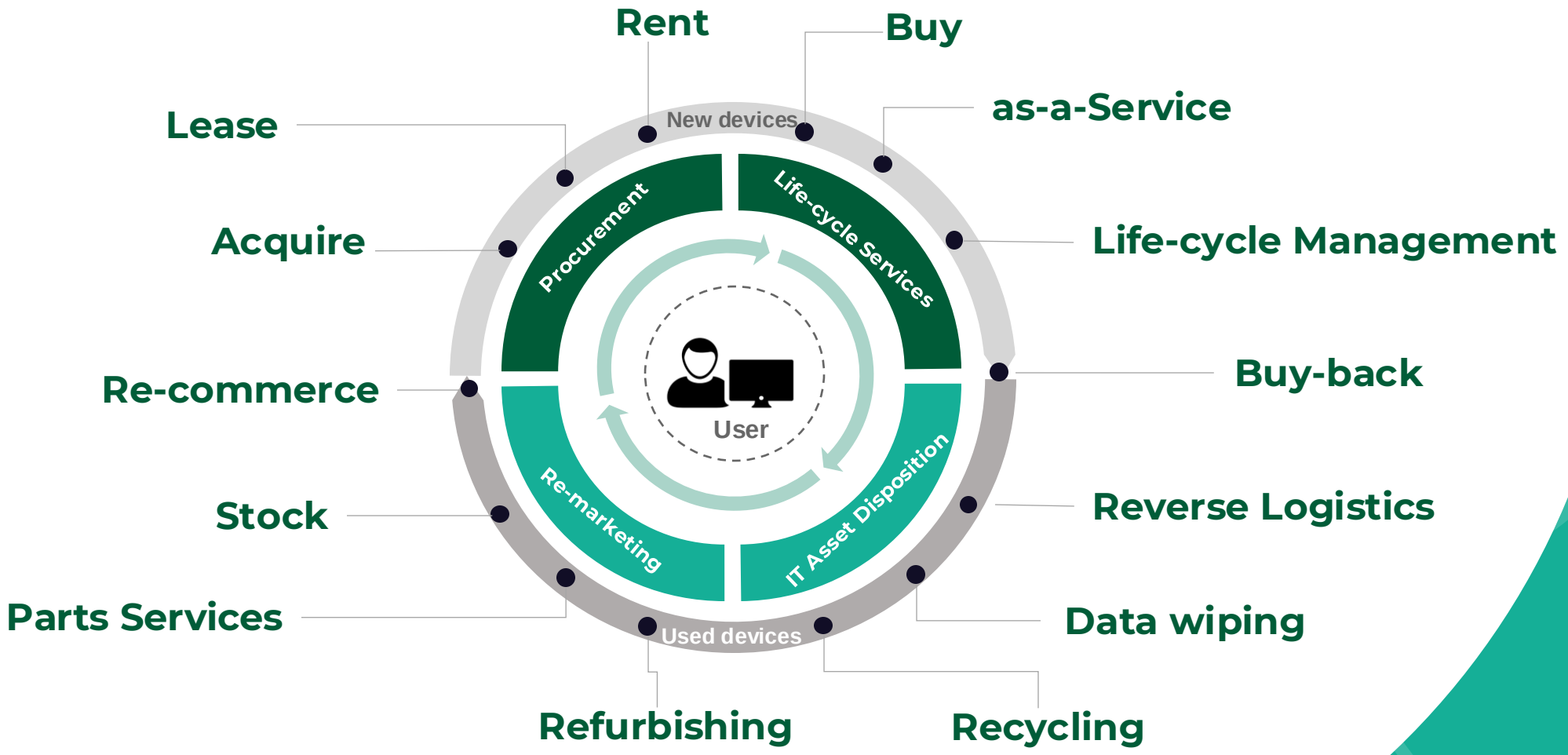
Our Strategy to deliver the promise

We have built a fully-circular IT life-cycle management platform



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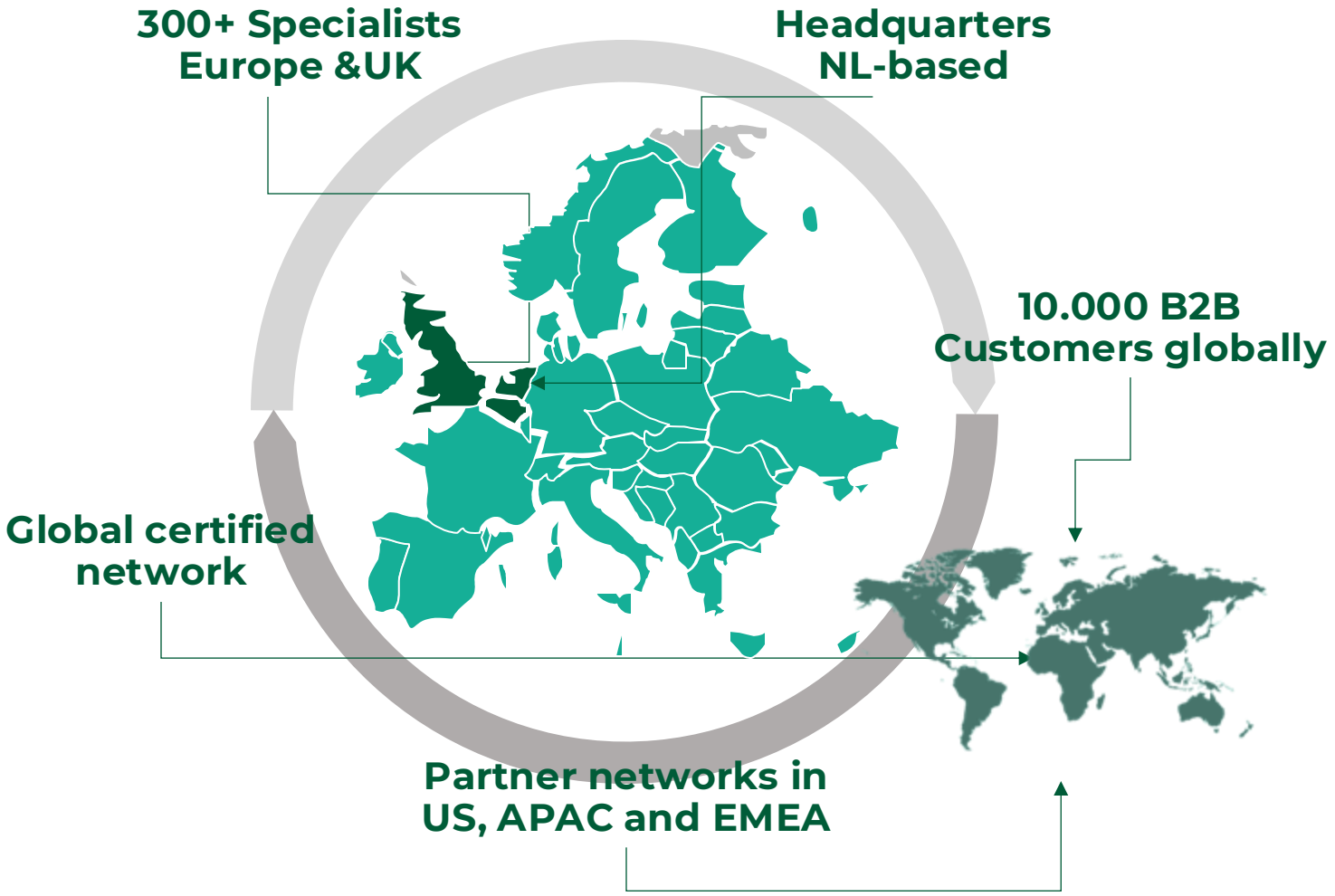
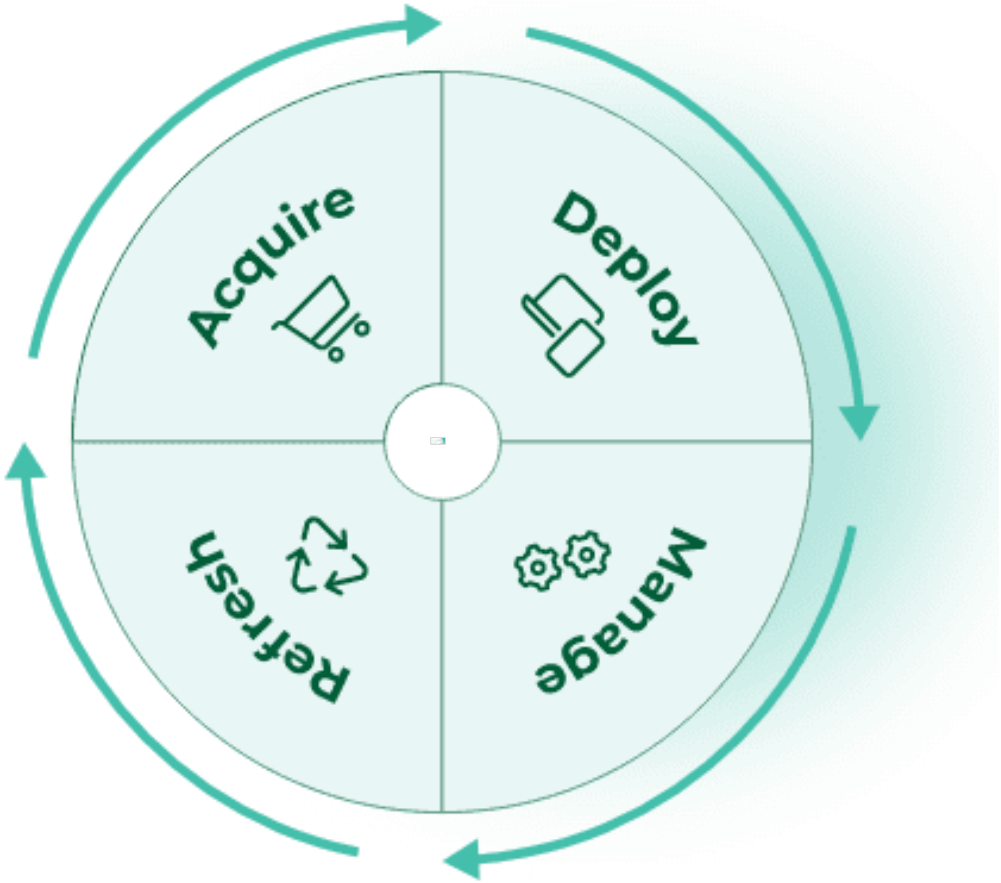
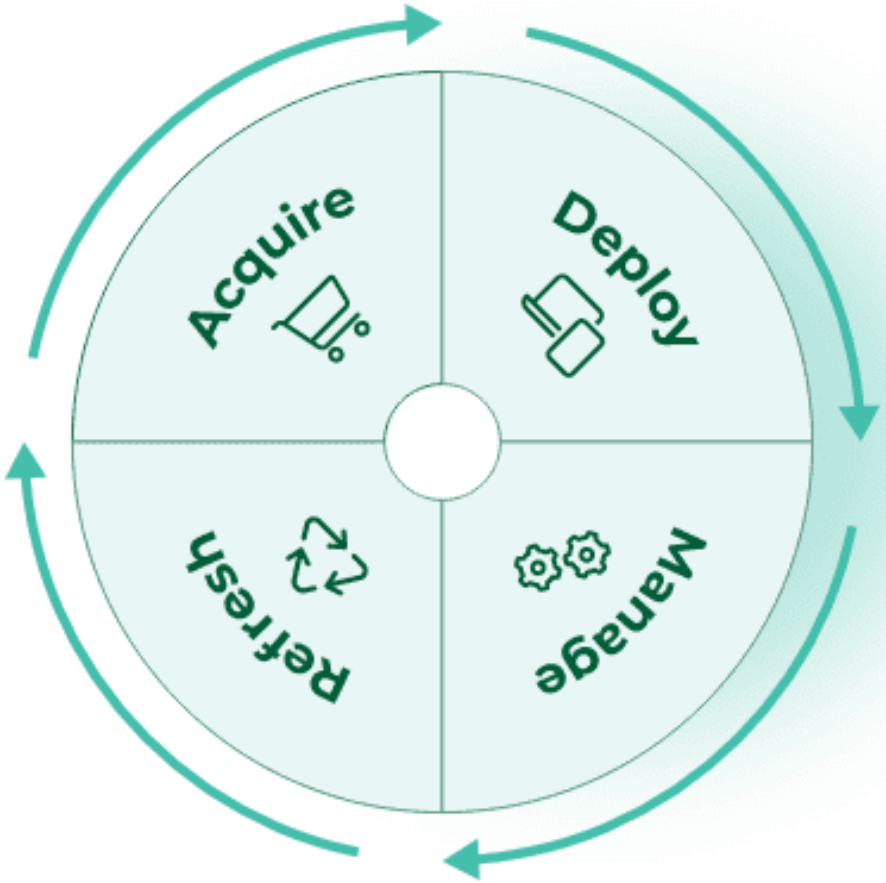
Make IT Circular anywhere



Circular ≠ New?



Circular = New



Circular workplace

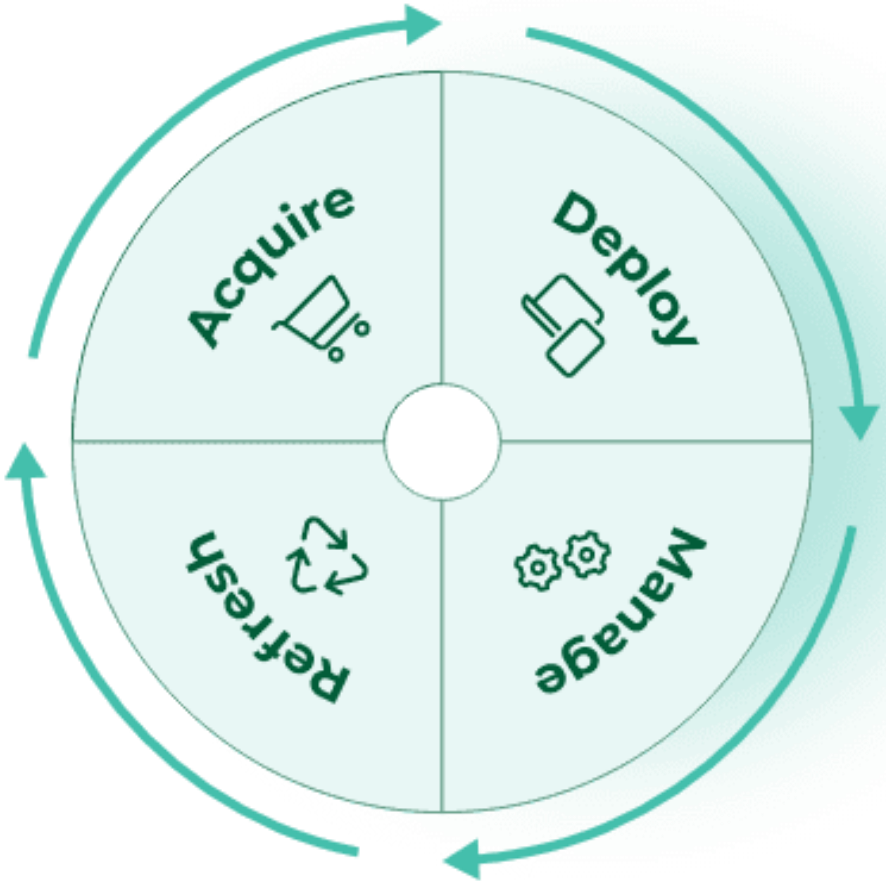
Warranty during 1st and 2nd live up to 8 years

Programmed Circular Lifecycle and ITAD at purchase

Safe, secure, compliant with total control

Enabling positive TCO!

Circular = New



Circular workplace

Warranty during 1st and 2nd live up to 8 years

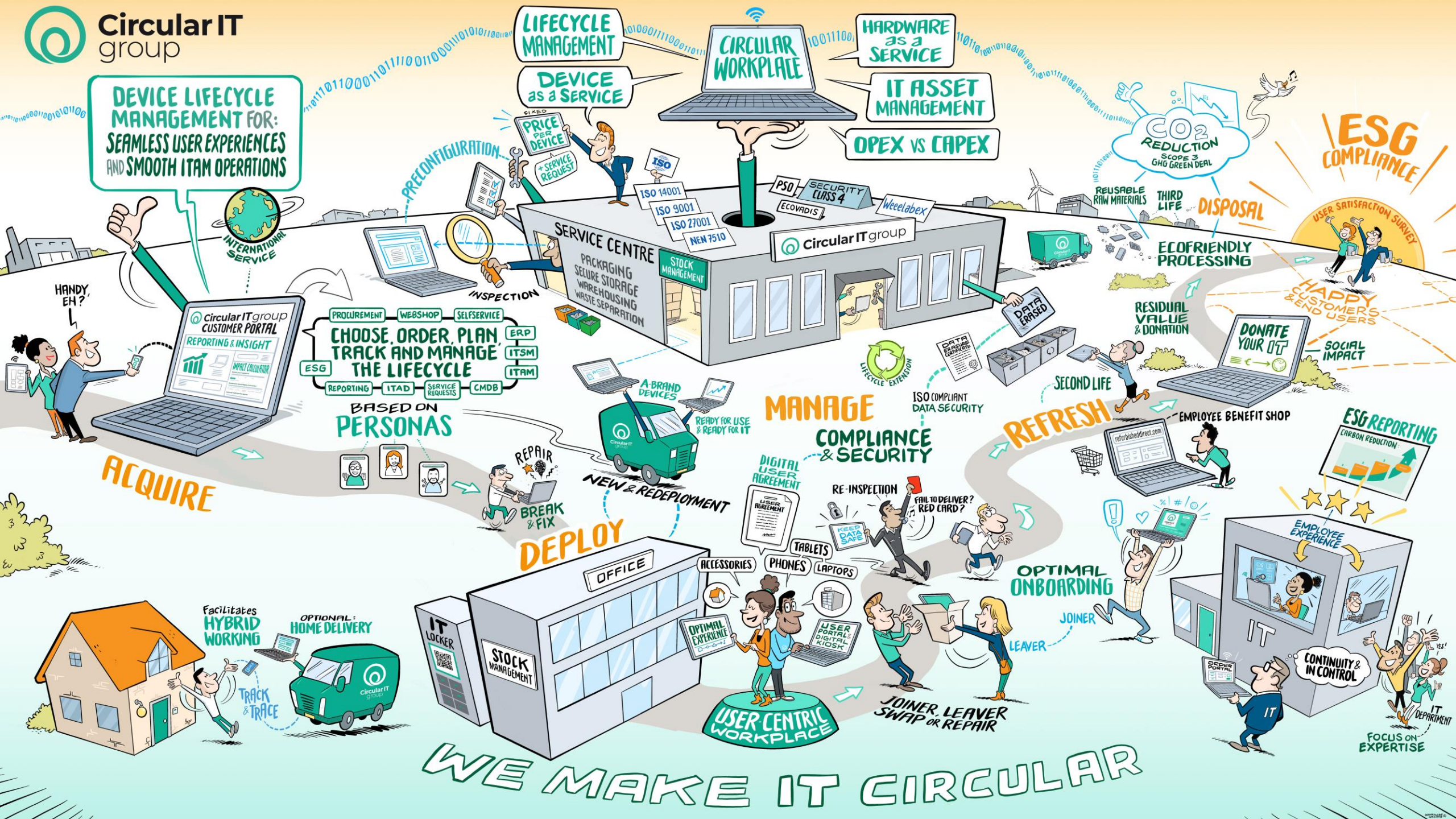
Programmed Circular Lifecycle and ITAD at purchase

Safe, secure, compliant with total control

Enabling positive TCO

Circular workplace+

Environment, Social and Governance edition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DEVICE LIFECYCLE MANAGEMENT FOR: SEAMLESS USER EXPERIENCES AND SMOOTH ITAM OPERATIONS
LIFECYCLE MANAGEMENT
DEVICE as a SERVICE
CIRCULAR WORKPLACE
HARDWARE as a SERVICE
IT ASSET MANAGEMENT
OPEX VS CAPEX
FIXED PRICE PER DEVICE
+SERVICE REQUEST
PRECONFIGURATION
INTERNATIONAL SERVICE
ISO 14001
ISO 9001
ISO 27001
NEN 7510
PSO
SECURITY CLASS 4
ECOVADIS
Weeelabex
SERVICE CENTRE
PACKAGING
SECURE STORAGE
WAREHOUSING
WASTE SEPARATION
STOCK MANAGEMENT
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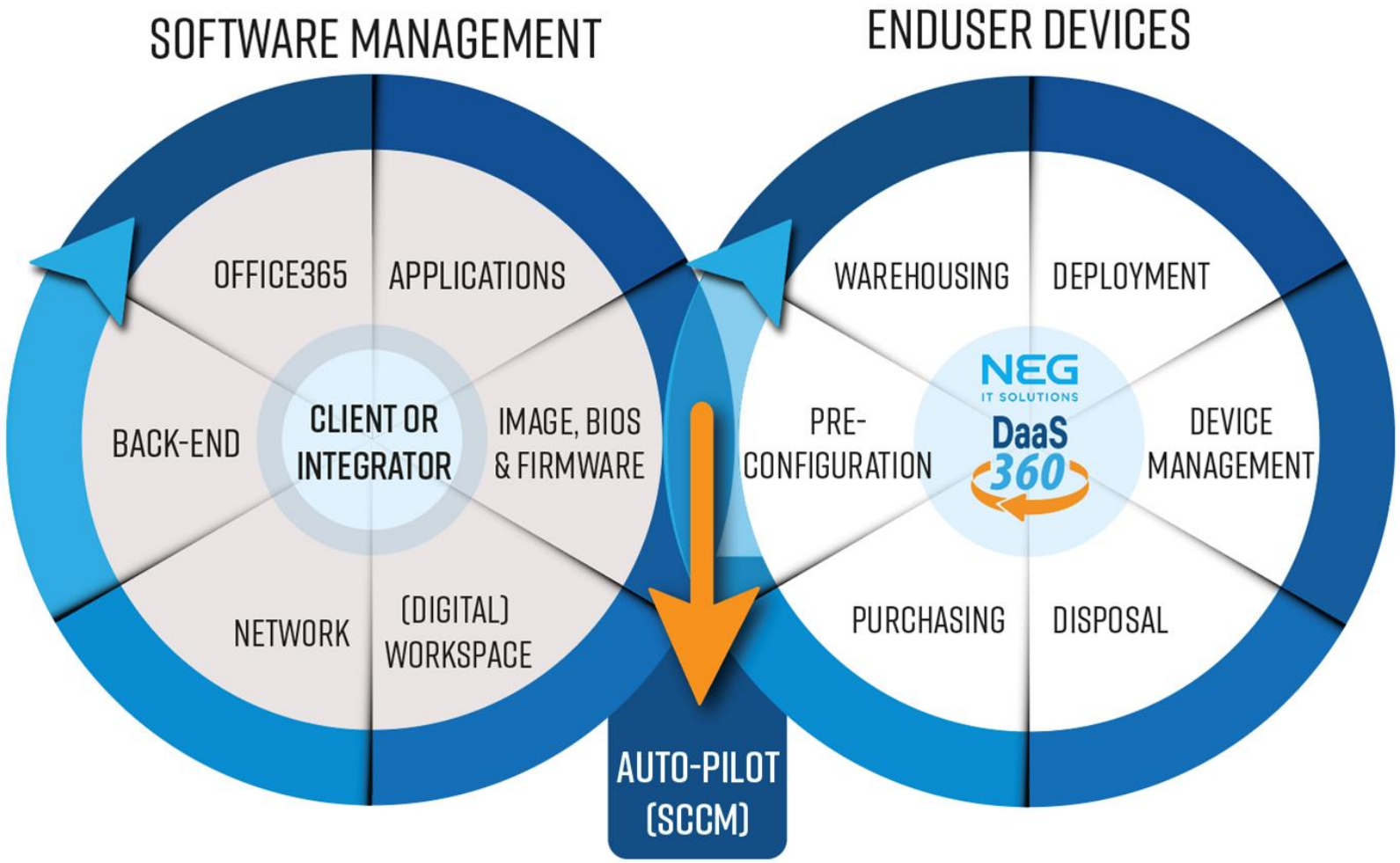
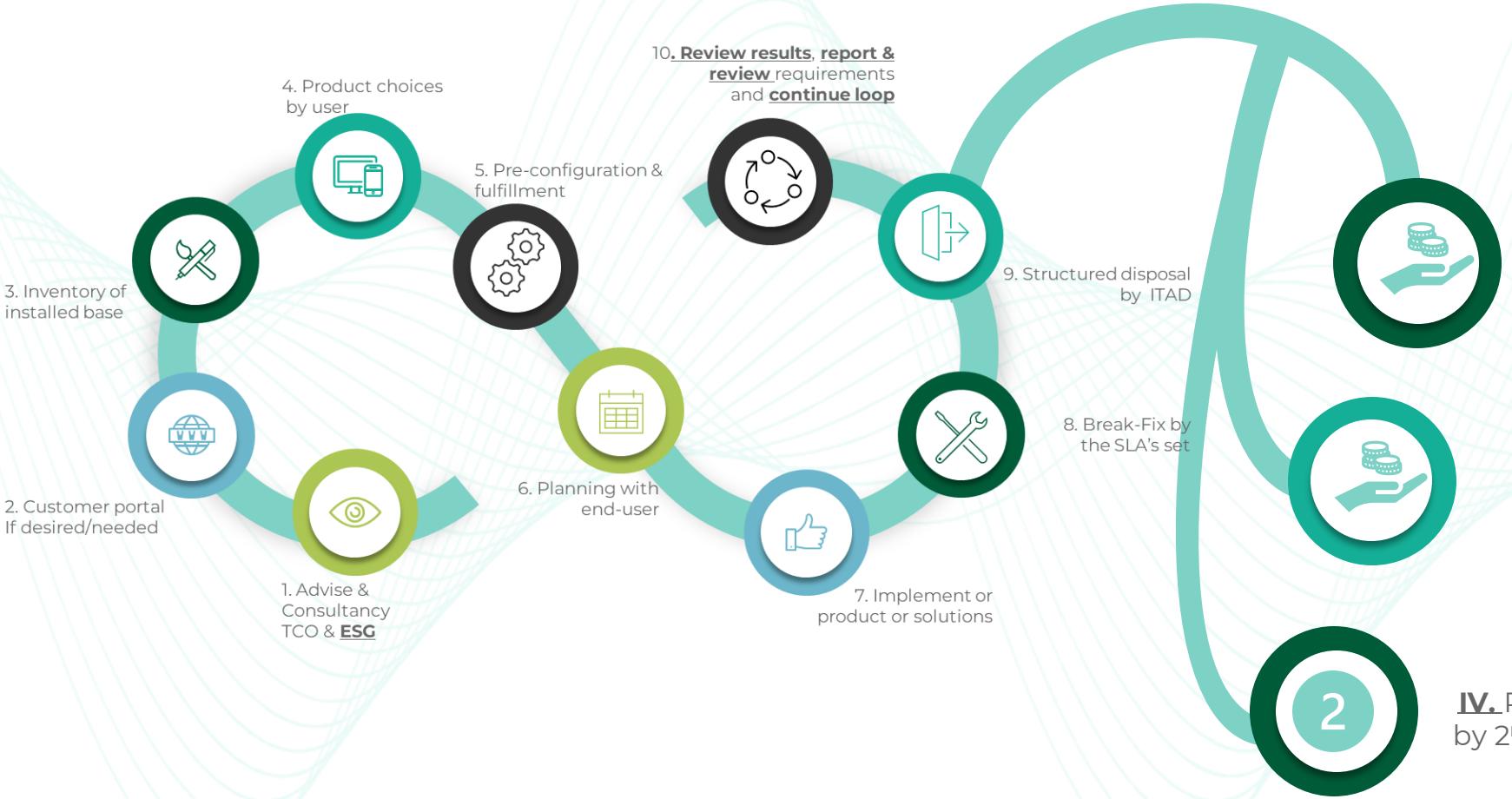
INSPECTION
CO2 REDUCTION
SCOPE 3 GHG GREEN DEAL
ESG COMPLIANCE
REUSABLE RAW MATERIALS
THIRD LIFE
DISPOSAL
ECOFRIENDLY PROCESSING
USER SATISFACTION SURVEY
HAPPY CUSTOMERS & END USERS
HANDY, EH?
Circular IT group CUSTOMER PORTAL
REPORTING & INSIGHT
IMPACT CALCULATOR
PROCUREMENT
WEBSHOP
SELFSERVICE
ERP
ITSM
ITAM
CMDB
SERVICE REQUESTS
ITAD
REPORTING
ESG
CHOOSE, ORDER, PLAN, TRACK AND MANAGE THE LIFECYCLE
BASED ON PERSONAS
ACQUIRE
A-BRAND DEVICES
READY FOR USE & READY FOR IT
NEW & REDEPLOYMENT
REPAIR
BREAK & FIX
MANAGE
COMPLIANCE & SECURITY
LIFECYCLE EXTENSION
DATA ERASURE CERTIFICATE
DATA ERASED
ISO COMPLIANT DATA SECURITY
DIGITAL USER AGREEMENT
RE-INSPECTION
KEEP DATA SAFE
FAIL TO DELIVER? RED CARD?
SECOND LIFE
REFRESH
RESIDUAL VALUE & DONATION
DONATE YOUR IT
SOCIAL IMPACT
EMPLOYEE BENEFIT SHOP
refurbisheddirect.com
ESG REPORTING
CARBON REDUCTION
DEPLOY
OFFICE
IT LOCKER
STOCK MANAGEMENT
ACCESSORIES
PHONES
TABLETS
LAPTOPS
OPTIMAL EXPERIENCE
USER PORTAL & DIGITAL KIOSK
USER-CENTRIC WORKPLACE
OPTIMAL ONBOARDING
JOINER
LEAVER
JOINER, LEAVER SWAP OR REPAIR
EMPLOYEE EXPERIENCE
IT
ORDER PORTAL
CONTINUITY & IN CONTROL
IT DEPARTMENT
FOCUS ON EXPERTISE
Facilitates HYBRID WORKING
OPTIONAL: HOME DELIVERY
TRACK & TRACE
WE MAKE IT CIRCULAR

DEVICE **LIFECYCLE** MANAGEMENT



Opening 4 destinations for end-of-life IT Assets



I. Continue the loop by re-deploy/lifetime extension

II. Possibility to donate to charity. In assets or value.

III. Commercialize end-of-life IT Assets

IV. Programmed LCA lowering by 2nd & 3rd live / LCA indemnity

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Beyond the seat, a new portfolio

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