

Let's build a strong refurbishment industry

**for a Greener,
Stronger and Better
Europe!**



Our Numbers

30 Years

Presence on the IT market

11.200 SQM

Warehouse

2 Circular Centres

Fully operational refurbishment centres in Europe

5.500 Customers

Served in 2022 via the Distribution and Rent businesses

2 Million Products

Shipped in 2022 via the Distribution and Rent businesses

43 Countries

Served worldwide in 2022

Our Business Solutions

We bring you a wide variety of business solutions, all designed around circular economy principles. With Flex IT you can buy, rent or lease circular IT and dispose of your old hardware.

Buy hardware

Flex IT Distribution

Rent hardware

Flex IT Rent

Dispose hardware

Flex IT ITAD (IT Asset Disposition)

Demo-pool service

MKCL Deutschland, part of Flex IT

Our Partners

Over those years we have been privileged to be working with a various range of manufacturers, by building up successful and sustainable relationships.



Amplify Power Channel
Development Partner



Gold Partner

Lenovo

Platinum Plus Partner

logitech

Business Partner

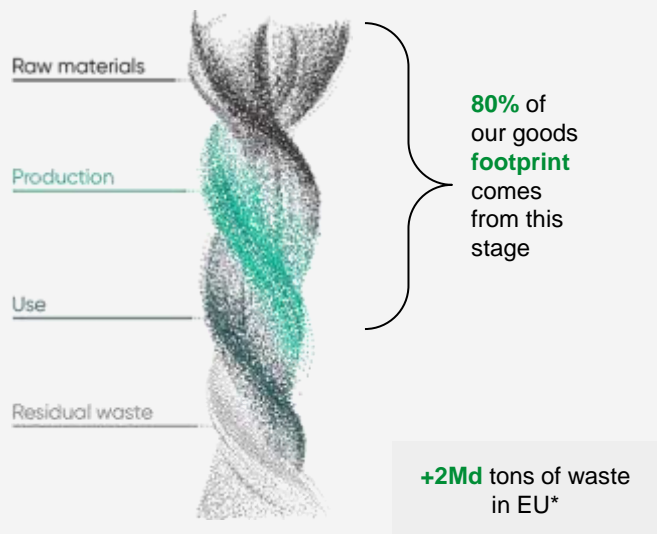


Business Partner

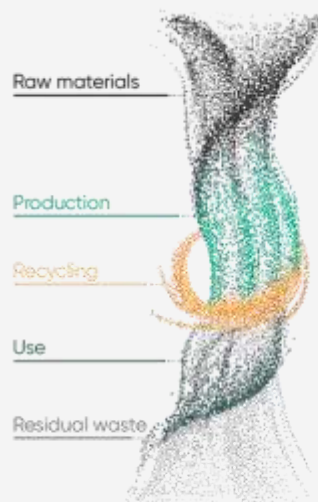


Business Partner

Linear Economy



Reuse Economy



Circular Economy



[*Eurostat, 2020 on annual waste of EU in 2018](#)

What is **refurbishment** ?

A **standalone** process...

1 DATA ERASE

All data are erased to ensure data privacy of the previous owner and RGPD compliance

2 TEST

The devices are tested on many points of control to make sure all functionalities work or if they need repair

3 REPAIR

After the tests, it may occur that the device needs to be repaired. In that case, faulty parts are replaced.

4 RESELL

The device is ready to find a new owner with a professional warranty

Refurbishing is **not**...

● **RECYCLING**

Which is the very last solution after refurbishment, when the product **is not suitable for reuse** (e.g when the device is too damaged and the repair is impossible).

● **ONLY REPAIR**

Repair might be part of the refurbishment process but refurbishment is a wider project of extending the product's lifespan by **finding it a new owner** after guaranteeing its functionality.

● **MANUFACTURING OR REMANUFACTURING**

Refurbishers do not have any control or informations about product's manufacturing **so they cannot disassemble and reassemble** the product, **modifying any functionality or performance**.

Refurbishment at the service of **Circular** Economy

➤ Improving EU sovereignty and employment

local jobs : from low skilled to high skilled
EU savoir-faire on high tech products

➤ Reinforcing EU consumers' purchasing power

Quality devices sold up to **-70%**
compared to new models

➤ Reducing our environmental footprint

Extending our product's lifespan
avoiding the need to manufacture new products

CO2 avoided by choosing
a refurbished smartphone
over a new one:

50kg ●



HP 650 G5 Environmental Impact



-45.21%

Climate Change total
(kg CO2 eq.)



-53.27%

Minerals & metals use
(kg Sb eq)



-41.29%

Fossils use
(MJ)



-50.71%

Particulate matter
(disease incidence)

Compared with a new retail model. Difference in percentage during 3 years of use. Based on Ecochain data.

EUREFAS - the European Refurbishment Association



Founded in **2021** representing

- **18 companies** all **across Europe** with **main the main players** of the industry



...Targeting the **same** objectives

- 1 Promoting a **virtuous industry and its development** at the EU level
- 2 Creating a **safe market** for customers and industrials on social and environmental levels
- 3 Building a greener world by making **circular economy the norm** in the common market

Our ambition: Make Europe a worldwide leader in Refurbishment

EUREFAS - the **European** Refurbishment
Association

What are the main **challenges of our industry ?**

A framework for our sector

- Secure an accurate **definition** of refurbishment
- Give a **balanced legal framework** for refurbishers and second hand
- **Include** refurbishment as a whole part of the economic value chain

Ensure products repairability

- Oblige **producers** to ensure products' **repairability**
- **Ban any practices** preventing repair & independent repair (hardware and software)

Fostering collection of used devices

- Develop **take back** schemes
- Encourage **local** supply of used products
- **Prioritize reuse** over recycling

Ensuring quality

- Create a **Quality Label**
- Reinforcing consumer's **trust**

Our **successes** so far...

Improved repairability of smartphones and tablets at design stage

- Availability of spare parts (7yrs) and repair manuals
- The ban of bundling practices

Ensured battery replacement

- The ban of part-pairing practices on battery replacement
- Producers guaranteeing batteries removability

What we're **still fighting** for...

- A balanced EU definition and framework for refurbishment
- The introduction of a product passport - on product level, open to everyone
- Opening the after sales & repair market, securing independent repair
- Prioritize reuse over recycling and nudging the return of used high tech devices

If you want to join us !

- Being a **EU company** (HQ & shareholders)
- Having a **pragmatic spirit**
- Willing to **contribute** to the association
- Sharing the goal of defending a **local and circular economy** through high tech refurbishment
- Committing to our **Pledge “Towards a qualitative electronic device refurbishment sector”**

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**Thanks for your
attention**



EUREFAS
European
Refurbishment
Association